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Newman
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Do more... or Do What Matters? Designing Library support for partnerships

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About us

Birmingham

Single site campus

Commuter students

3,600 on-campus
FTE

2,000 UK
partnerships FTE

~ 20 Library staff



Why are partnerships important?



Access to education via non-traditional routes

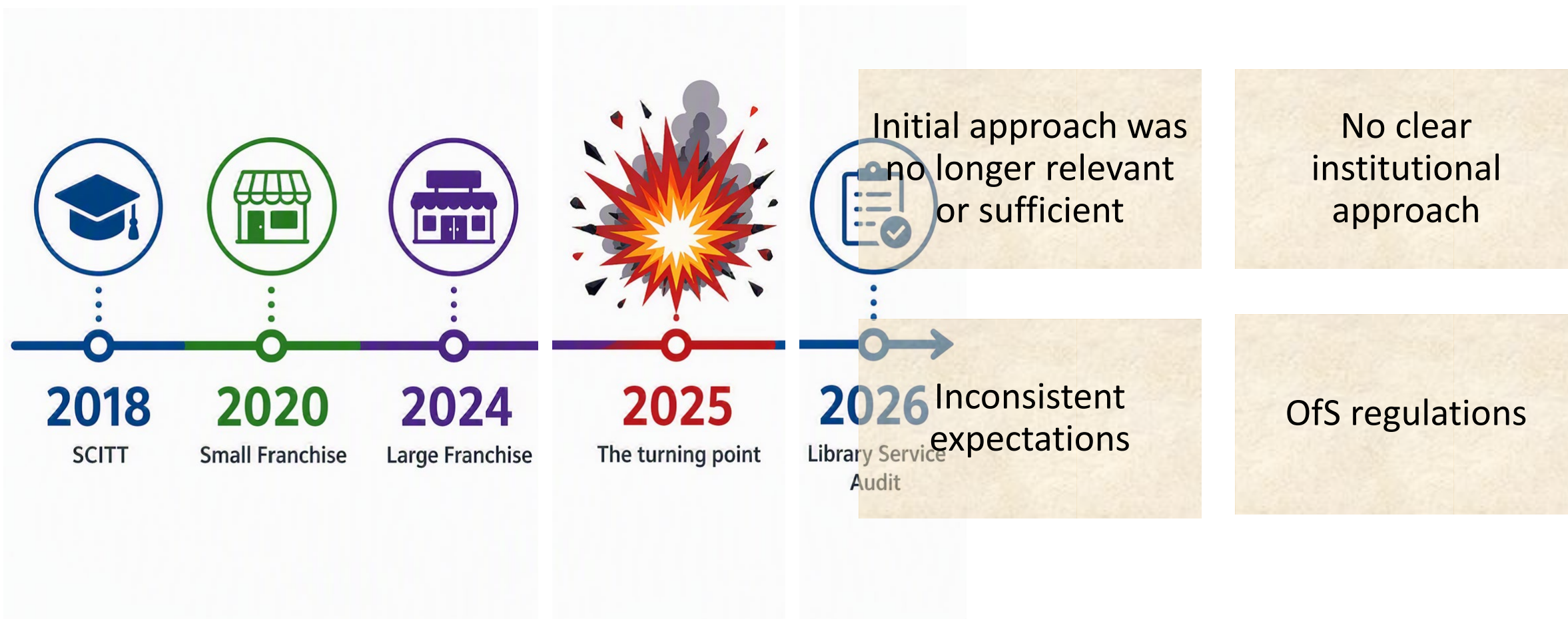


Revenue



Increase institutional reach and recognition

COM PLEX



Library Partnerships Development Group



Service Audit





Services audit

Service	Sustainable?	Scalable?	Cost?	Restrictions?	Implications?
E-resources	Yes	Yes	Yes	Yes – supplier based	Discovery experience might vary
Physical Stock	Maybe	No	Yes	No	
Workshops					
Scanning service					



Licencing restrictions



Authentication



Partnership varying
requirements



Targeted services

Sustainable Library offering

Strong & agile partnership development group



Start with a service audit

Consistency is not always the goal

Build scalable solutions

It doesn't mean doing less – it's being clear about what matters



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Workshop Activity 1

Service Audit



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Workshop Activity 2

Sustainable planning



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Feedback



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Thank you!

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